



Financial Results – Nine months 2009



Athens, November 25, 2009

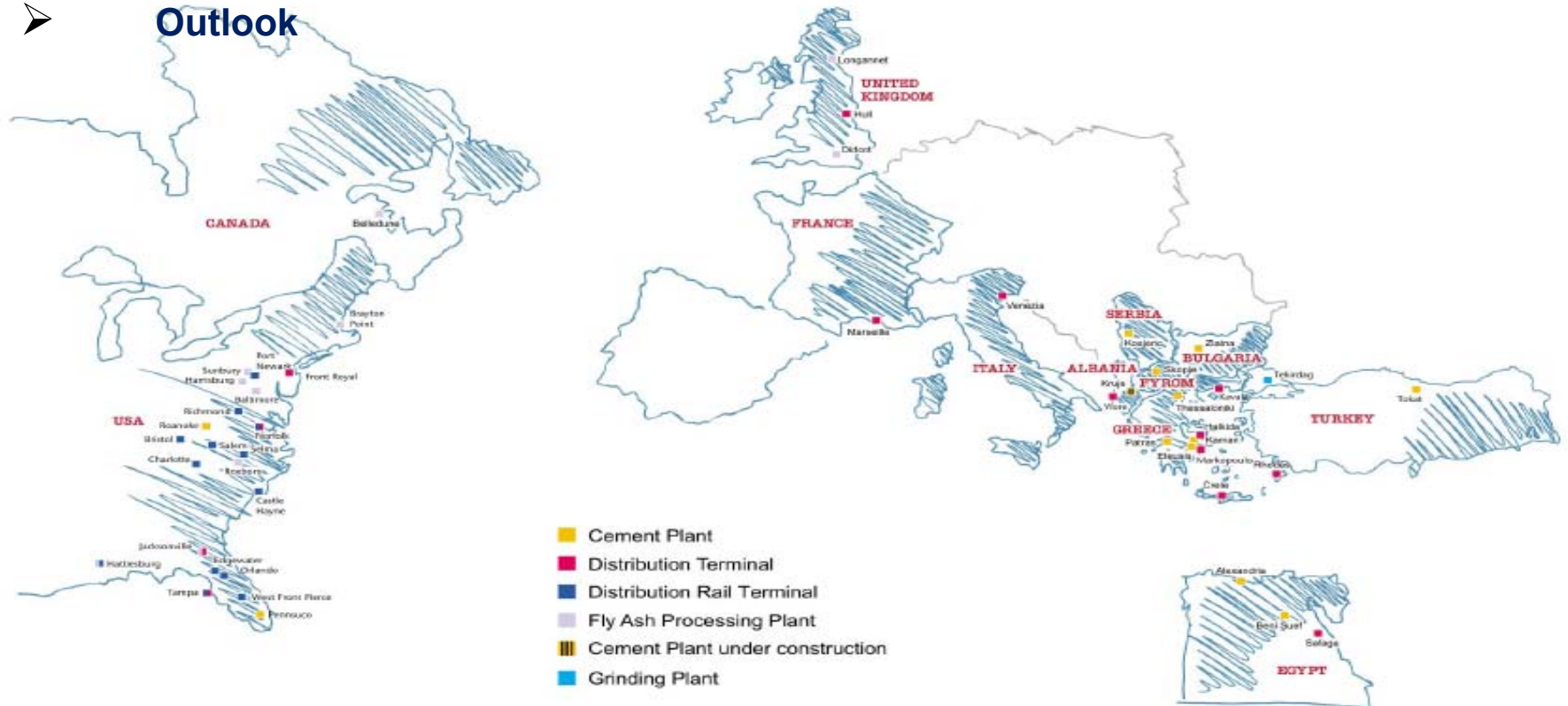


Disclaimer

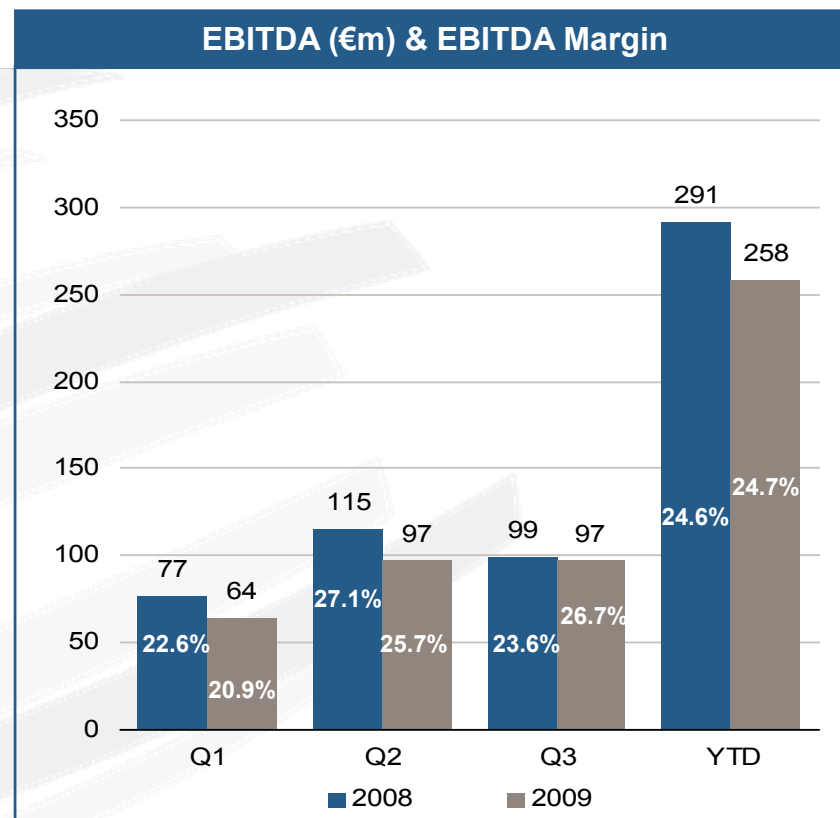
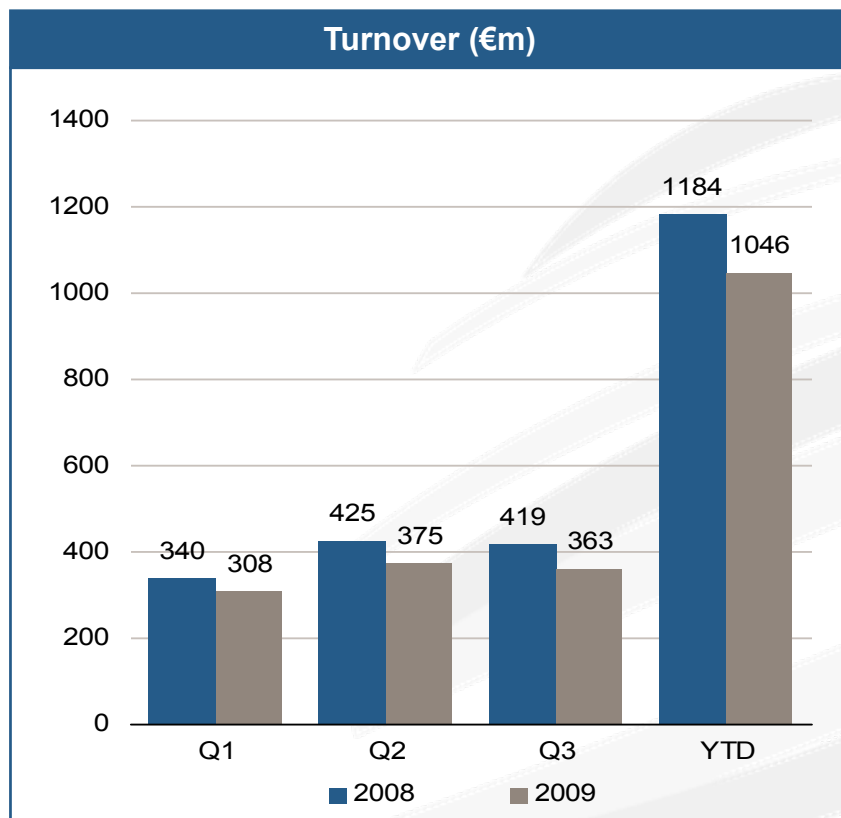
- This document contains forward-looking statements relating to the Group's future business, development and economic performance. It also includes statements from sources that have not been independently verified by the Company.
- Such statements may be subject to a number of risks, uncertainties and other important factors, such as but not limited to:
 - Competitive pressures
 - Legislative and regulatory developments
 - Global, macroeconomic and political trends
 - Fluctuations in currency exchange rates and general financial market conditions
 - Delay or inability in obtaining approvals from authorities
 - Technical development
 - Litigation
 - Adverse publicity and news coverage, which would cause actual development and results to differ materially from the statements made in this document
- TITAN assumes no obligation to update or alter such statements whether as a result of new information, future events or otherwise.

Agenda

- Performance Highlights
- Market Overviews
- Group Financial Results
- Outlook



Group Turnover & EBITDA – Quarterly Analysis



-9,5%	-11,6%	-13,4%	-11,6%	yoy	-16,0%	-16,2%	-2,1%	-11,4%
-15,5%	-14,5%	-13,2%	-14,4%	yoy excl. FX	-21,2%	-18,0%	0,2%	-12,6%
-23,0%	-16,4%	-13,2%	-17,2%	yoy organic	-33,4%	-19,9%	0,2%	-16,6%

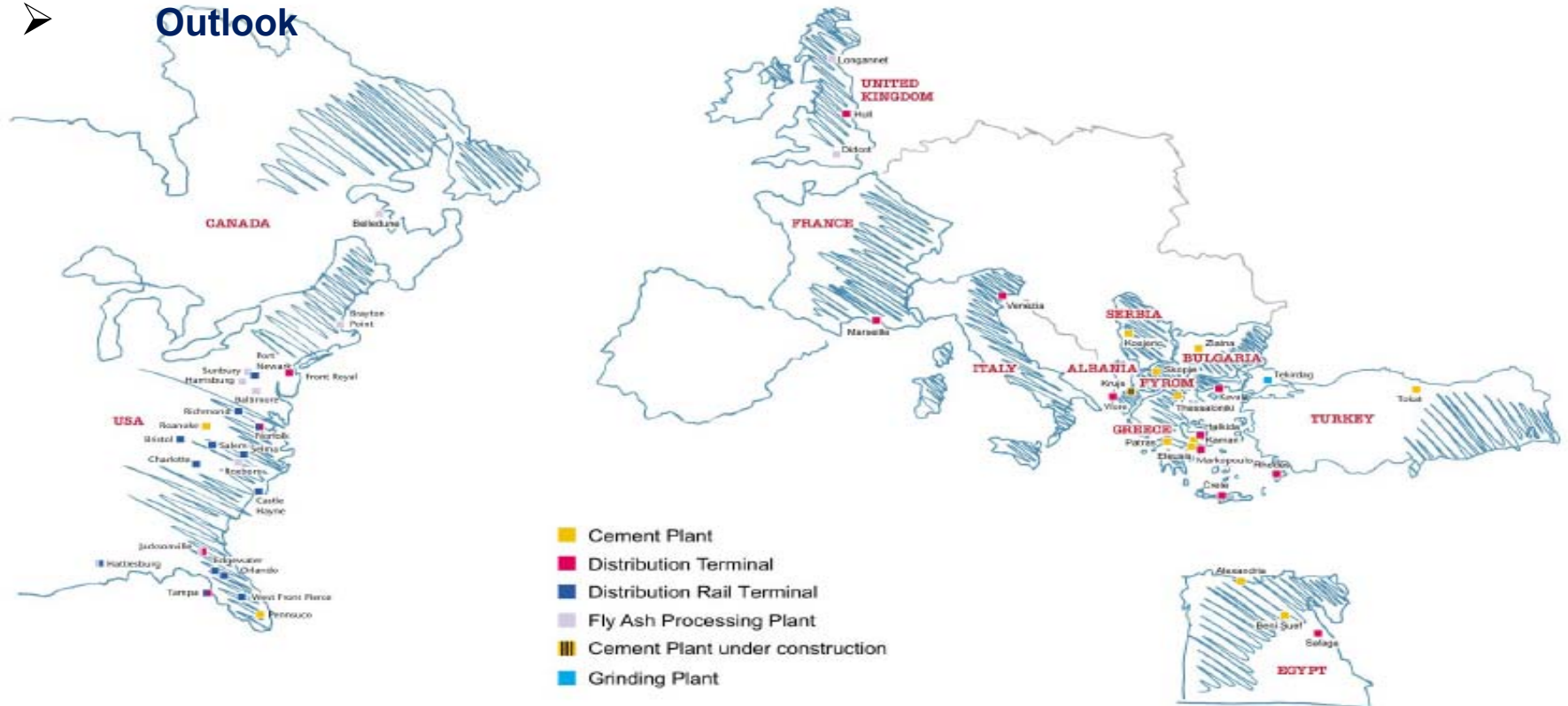
Performance Highlights - Nine Months 2009

- **Net Profit after taxes and minority interests down by -36.5%; In Q3 decline rate reduced to 6.3%**
- **Cement volumes declined in all markets, except Eastern Mediterranean**
- **Cement prices proved broadly resilient**
- **Major CAPEX projects (Egypt & Albania) were on time and within budget**
- **Lower fuel prices gradually filtered into profitability**
- **Cut organic SG&A by 16% vs. year ago**
- **Generated positive operating free cash flow ⁽¹⁾ of €131m**
- **Reduced Net debt by €85m vs. end of 2008**

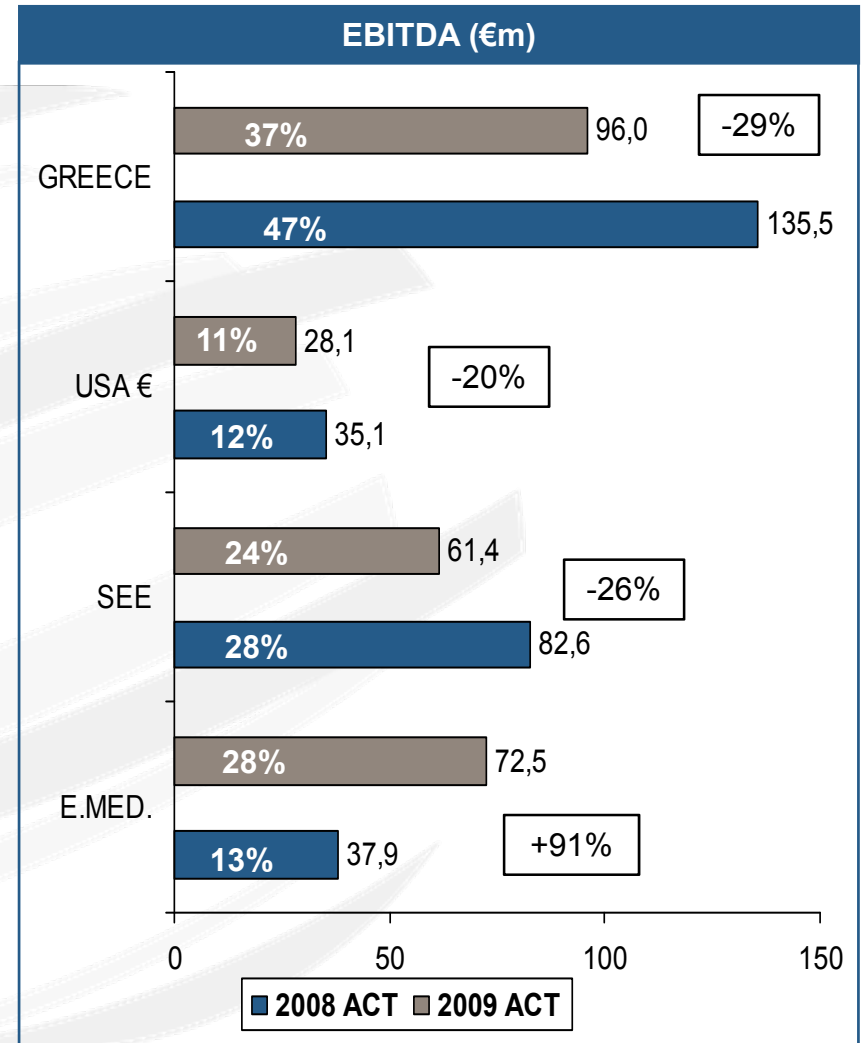
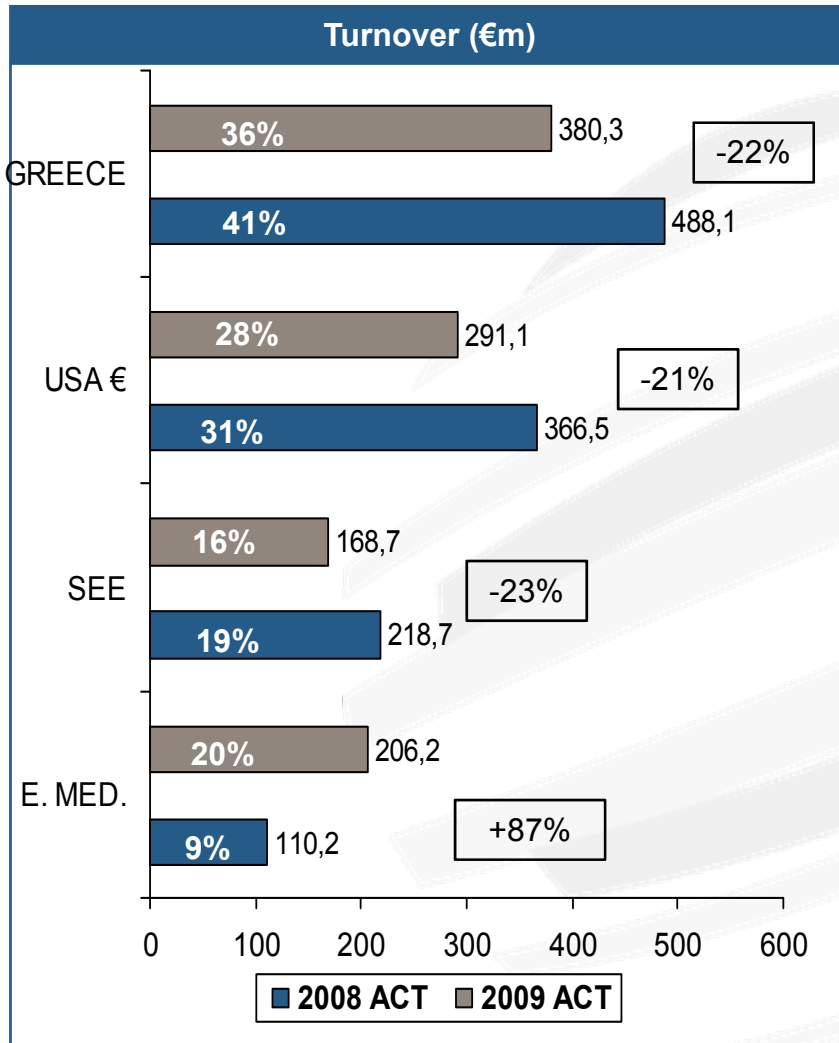
(1) Operating Free Cash Flow = EBITDA – CAPEX ± Δ in operating working capital

Agenda

- Performance Highlights
- Market Overviews
- Group Financial Results
- Outlook



Consolidated Turnover & EBITDA by Region – Nine months 2009

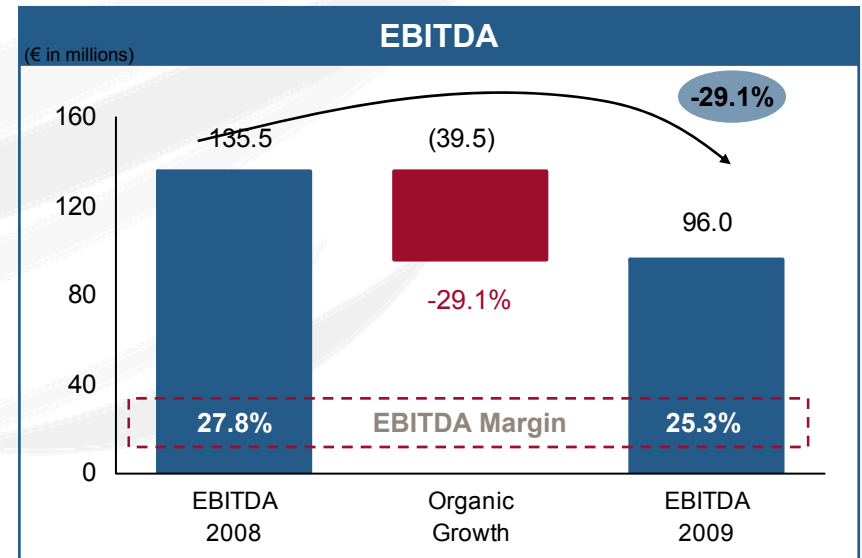
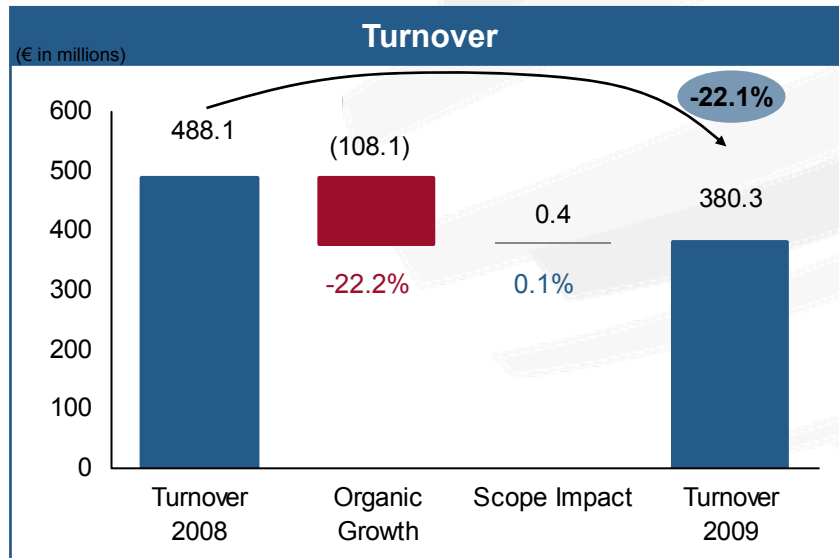


Strong performance in East Med increased weight on Group Turnover and EBITDA to 20% and 28% respectively. Stronger \$ parity vs. the € eased decline rates in the US

Greece & W. Europe Financial Results Nine Months 2009



- Domestic demand continues to decline reflecting the economy slowdown
- Excessive house inventory weighs on demand
- Prices remained resilient



USA

Financial Results Nine Months 2009

- Volumes continued to decline across all segments
- Stimulus package not seen in the market yet
- Prices slightly eroded in \$ terms
- In Lake Belt, the ACE is expected to issue a Record of Decision (ROD) and new permits; timing is unknown
- Sizeable positive translation effect due to stronger \$ vs. €

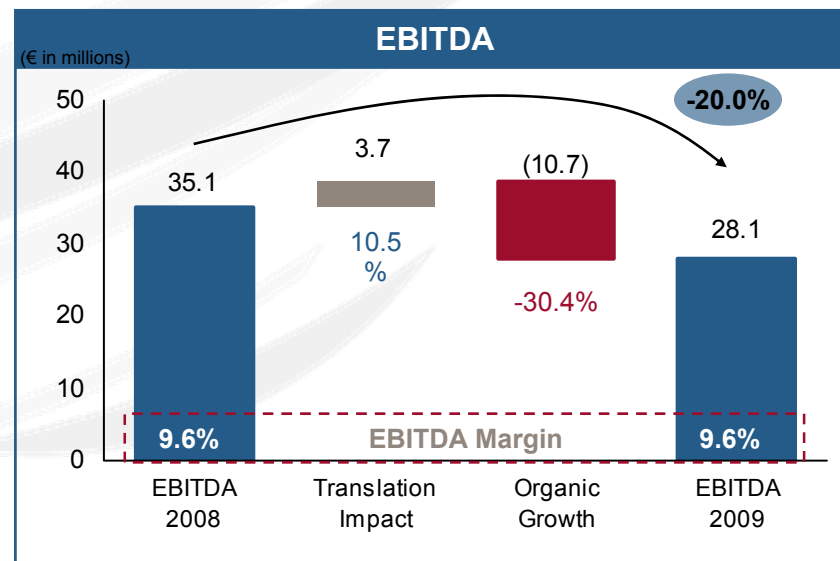
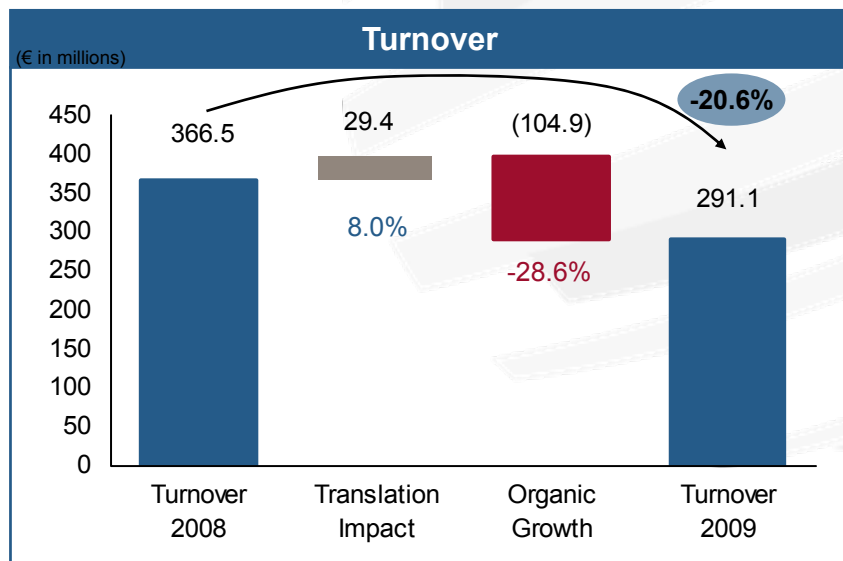
PCA revised downwards the total US cement consumption for 2009 at -26% from -22%

	FLORIDA		SOUTH ATLANTIC		USA	
<u>Cement Market Volumes⁽¹⁾</u>						
Cement Consumption (PCA) YTD September '09	-36%		-34%		-27%	
	12 Month Average	3 Month Average	12 Month Average	3 Month Average	12 Month Average	3 Month Average
<u>Total Housing Permits⁽²⁾</u>	-46%		-45%		-43%	
Variance	-45%		-39%		-36%	

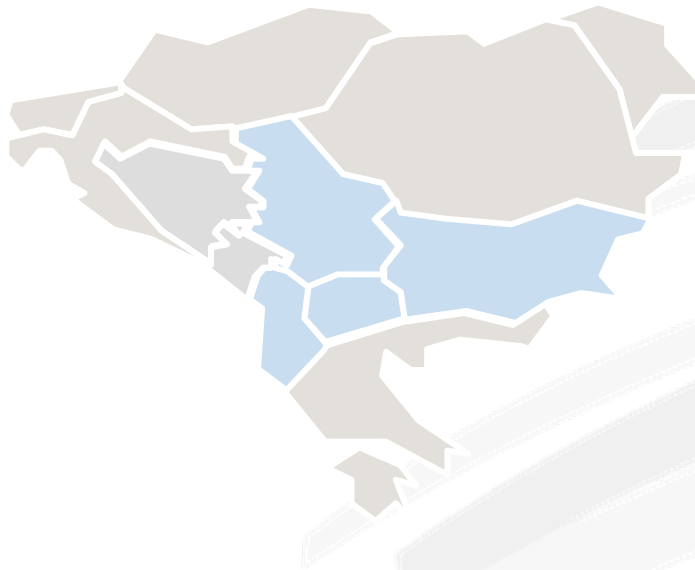
⁽¹⁾ Source: PCA Consumption Trends report, data to end September '09

⁽²⁾ PCA Market Pulse - data to end August '09

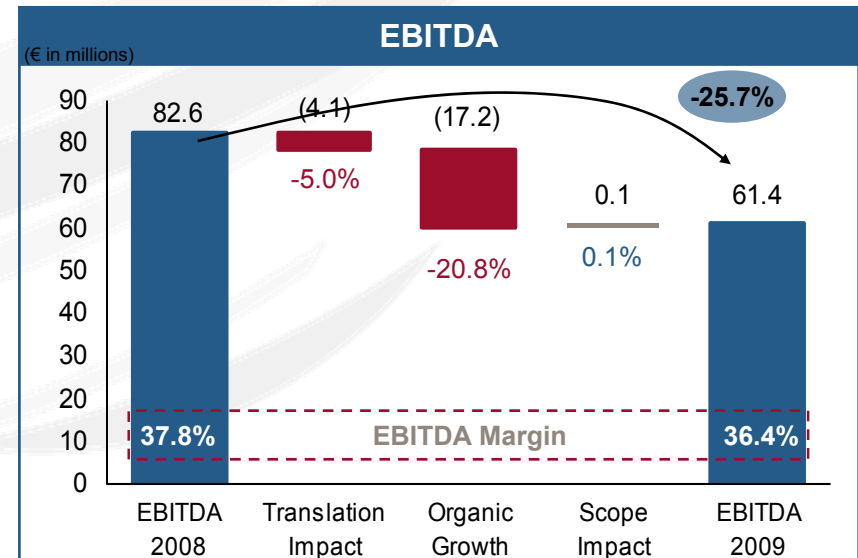
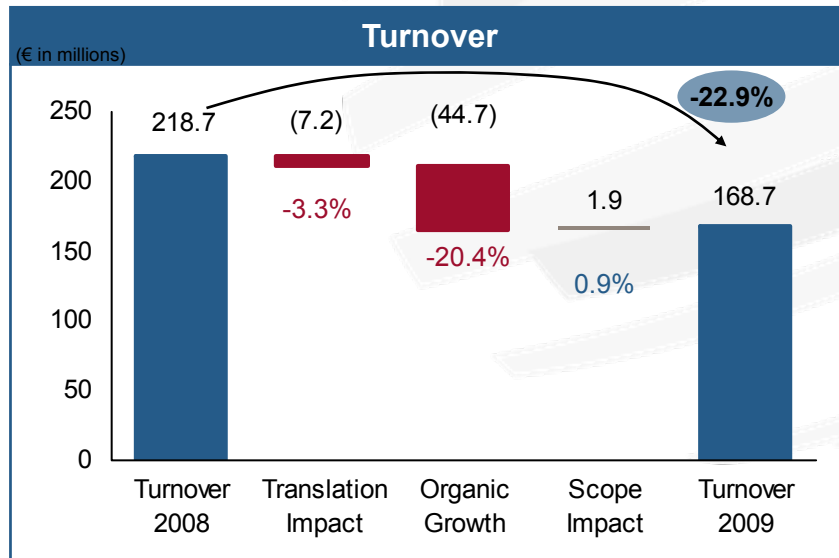
N.B.: PCA data are not necessarily representative of trends prevailing for Titan's operations



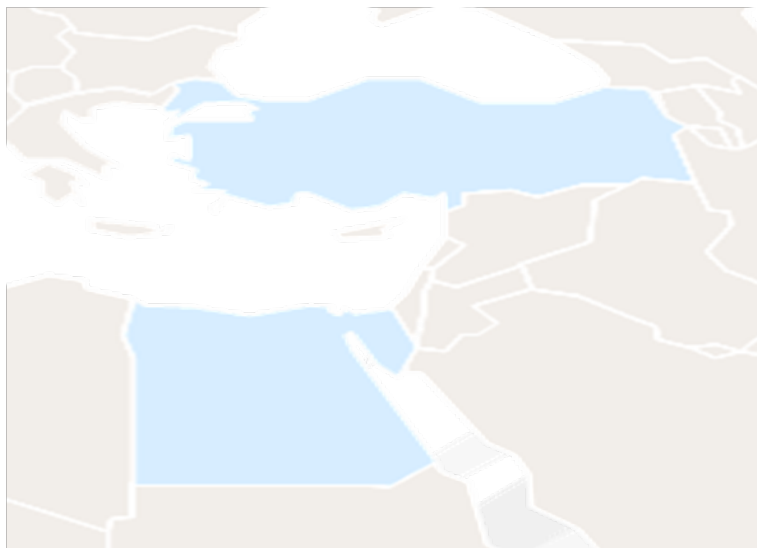
South Eastern Europe Financial Results Nine Months 2009



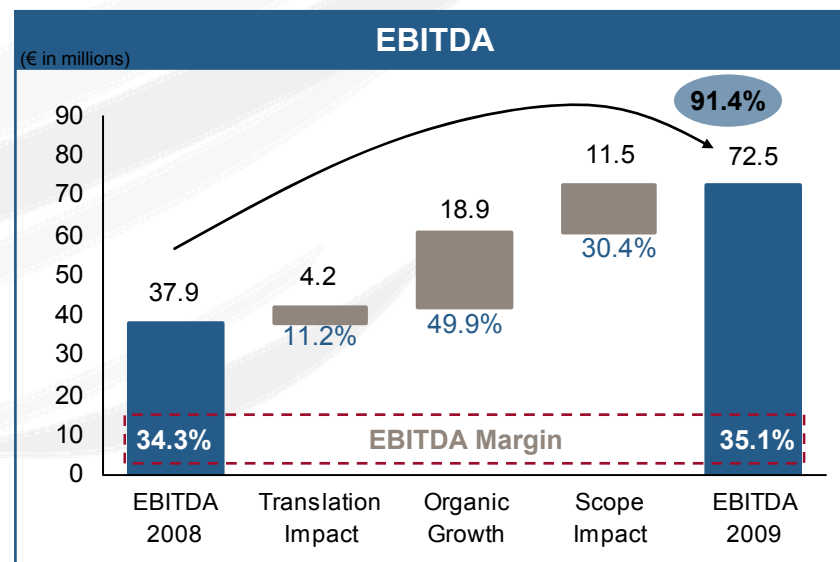
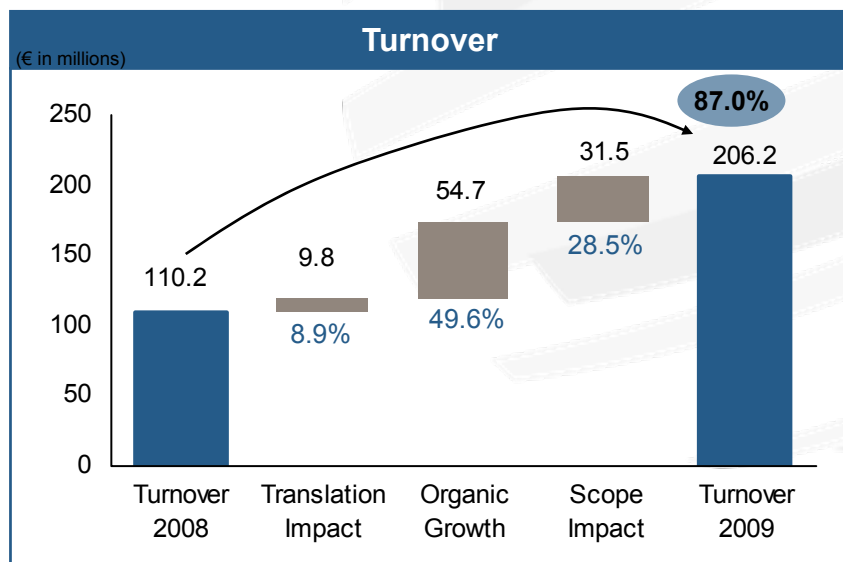
- Demand declined in all markets
- New plant in Albania progresses according to plan (Q1 2010), while keep building market share through imports
- Prices ahead of last year in all markets except Bulgaria
- Fuel prices drop start benefiting EBITDA in Q3



Eastern Mediterranean Financial Results Nine Months 2009

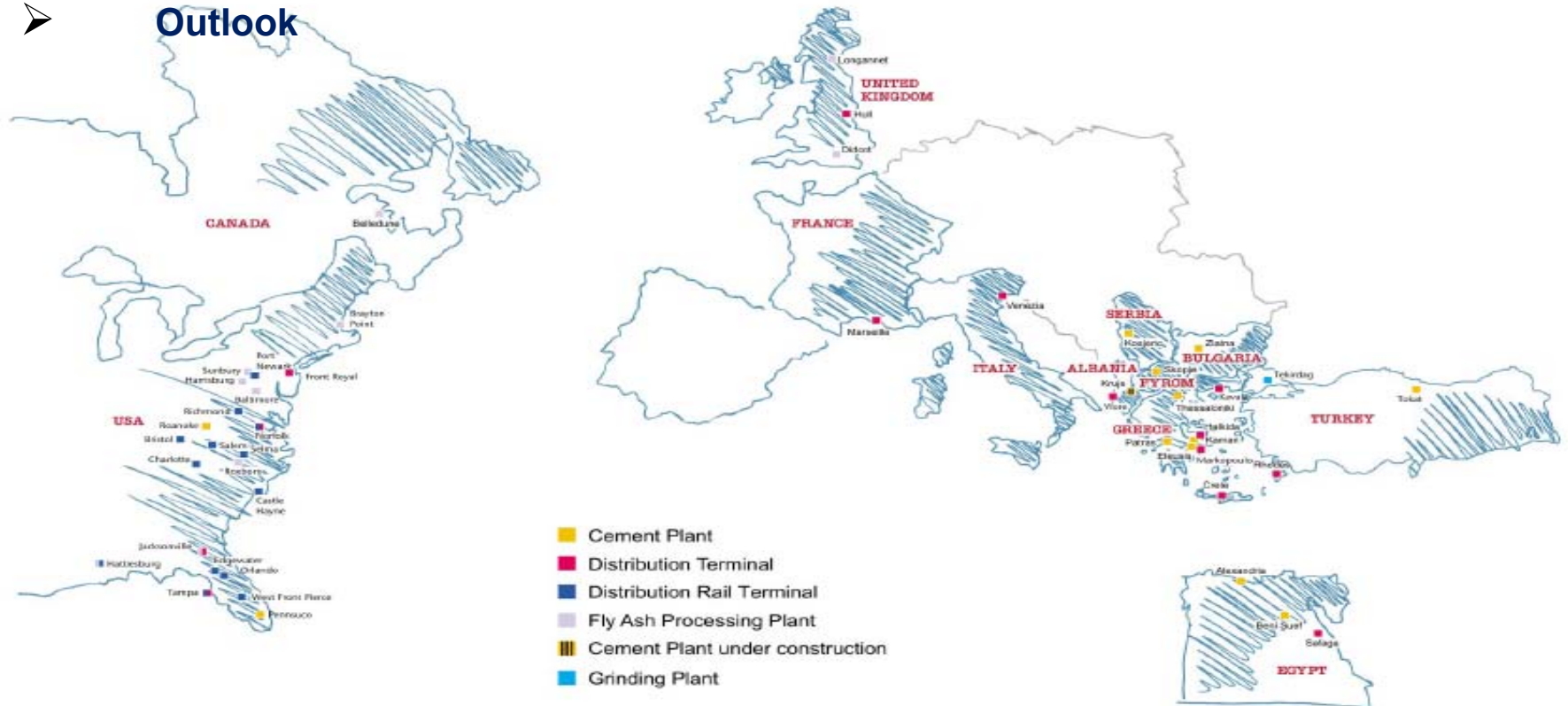


- In Egypt, volume and prices ahead of last year
- Beni Suef 2nd line commenced production in November; building market share through purchased clinker & imported cement/clinker
- Exports slowdown from Turkey challenges surplus absorption and applies downward pressure on export and domestic prices
- Significant translation impact due to EGP appreciation vs. €

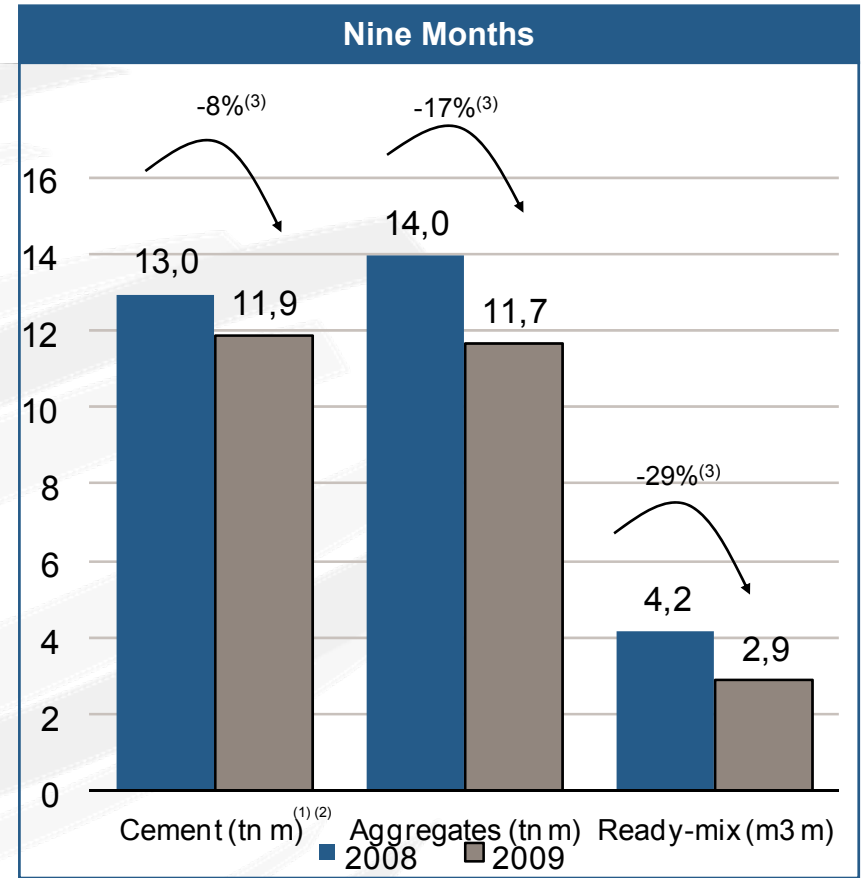
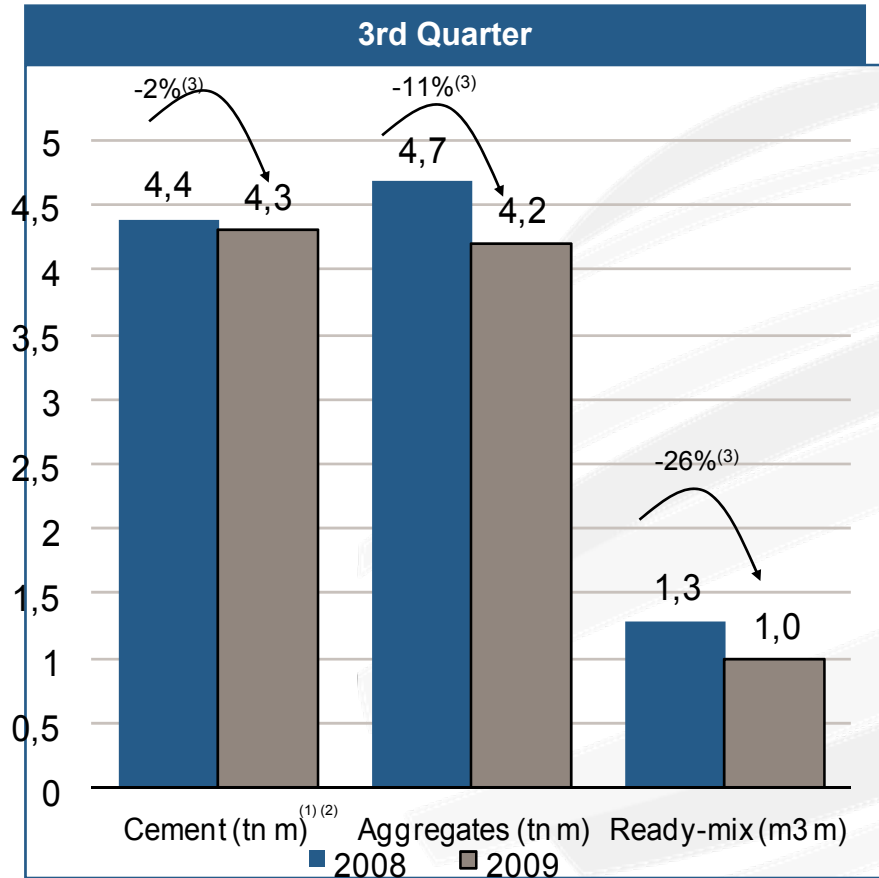


Agenda

- Performance Highlights
- Market Overviews
- **Group Financial Results**
- Outlook



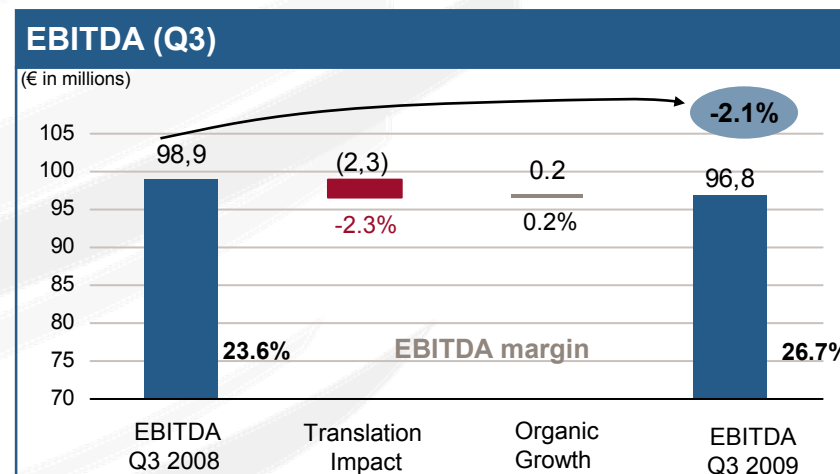
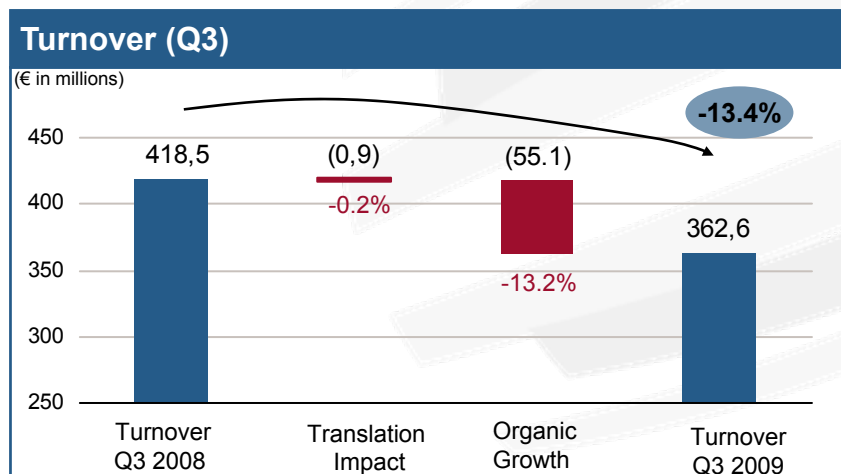
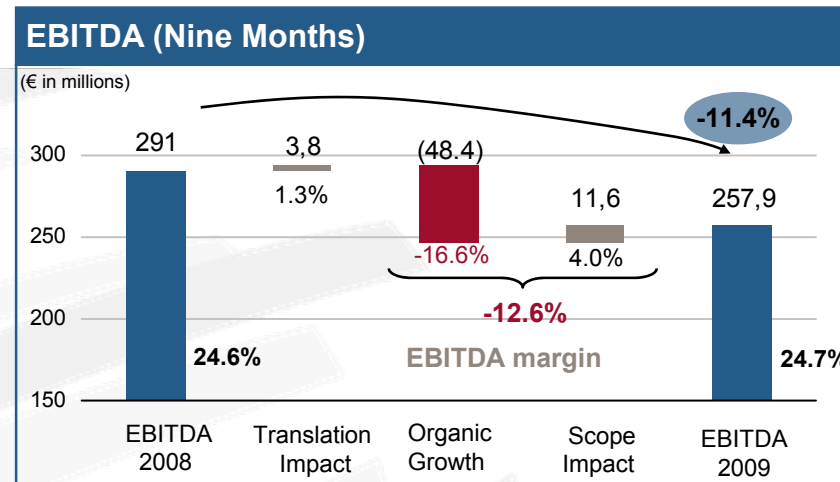
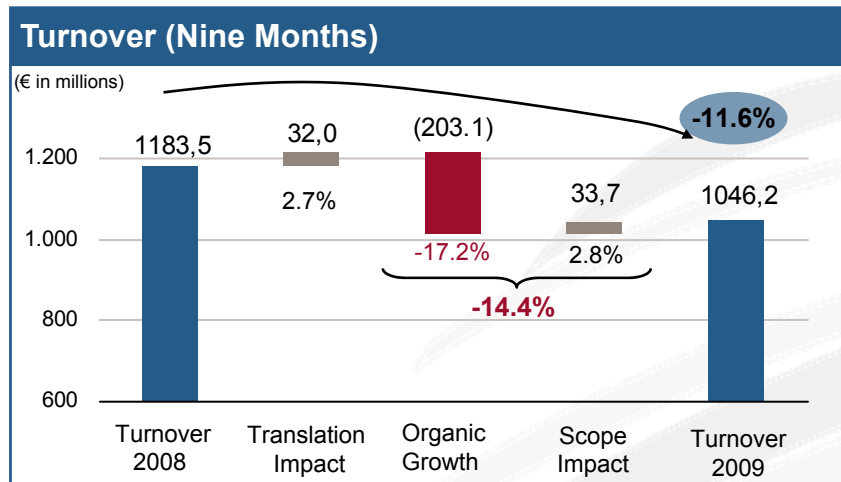
Key Sales Volume – Nine Months & Q3 2009



- (1) Cement sales include clinker and cementitious materials
- (2) Includes Egypt & Turkey at 100%, even when accounted for on a proportionate basis
- (3) % in boxes represents performance versus last year

Cement volumes drop reflects downturn in the US, Greece and SEE, partially offset by growth in East Med (organic + scope). Volumes drop in other product lines driven by poor market conditions in the USA & Greece

Group Turnover & EBITDA Nine Months & Q3 2009



Group Turnover and EBITDA declined in the US, Greece and SEE, partially offset by strong performance in East Med and positive FX translation due to stronger \$ and EGP vs. the €

Financial Highlights – Nine Months & Q3 2009

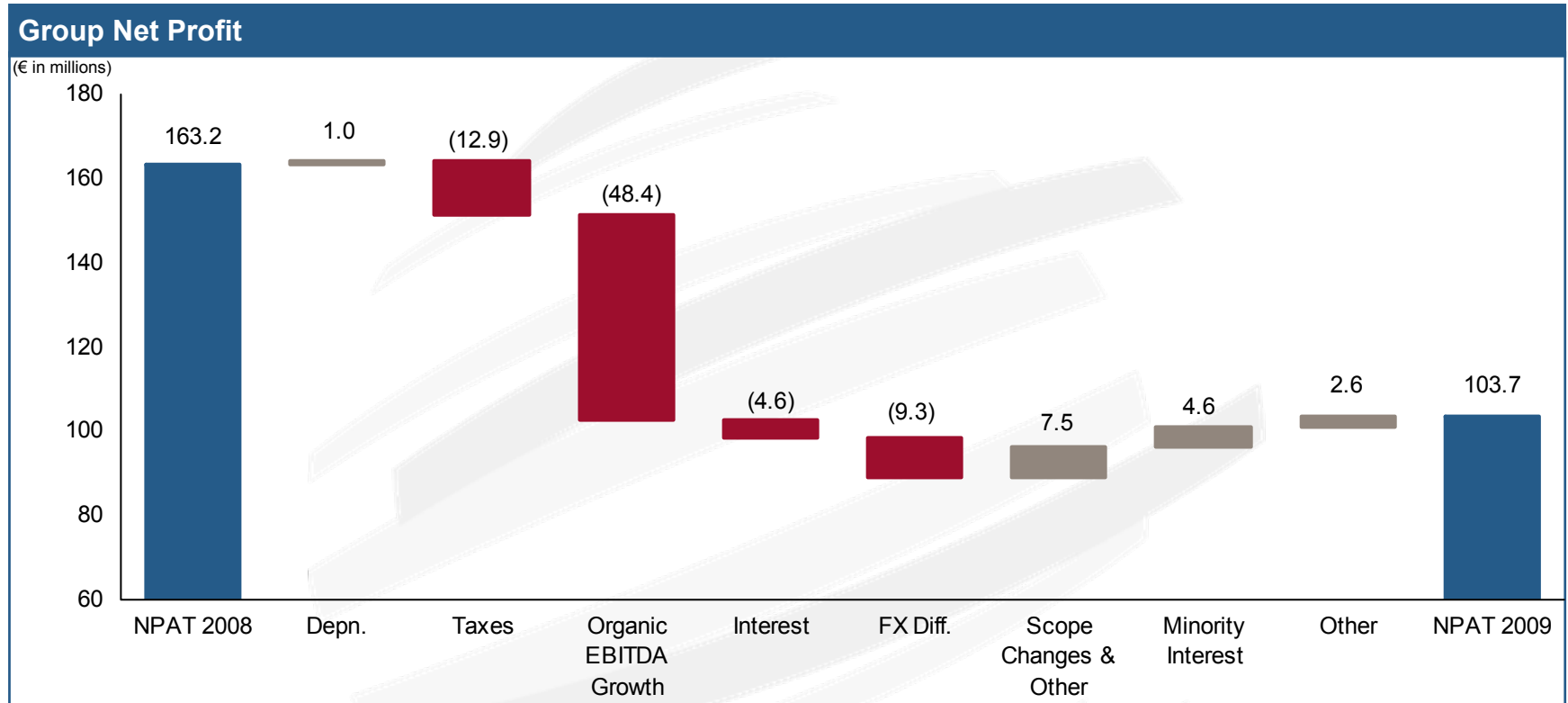
3rd Quarter 2009			
(€ in millions)	2009	2008	Var 09 vs 08
Turnover	362,6	418,5	-13,4%
EBITDA	96,8	98,9	-2,1%
<i>EBITDA Margin</i>	26,7	23,6	+3.1pts
EBT	51,4	57,0	-9,9%
Net Profit after Taxes & Minorities	44,3	47,3	-6,3%

Nine Months 2009			
(€ in millions)	2009	2008	Var 09 vs 08
Turnover	1.046,2	1.183,5	-11,6%
EBITDA	257,9	291,0	-11,4%
<i>EBITDA Margin</i>	24,7	24,6	+0,1pts
EBT	128,2	179,4	-28,6%
Net Profit after Taxes & Minorities	103,7	163,2	-36,5%

	30th Sept 2009	31st Dec 2008	Var 09 vs 08
Share Price	23.6	13.9	69.8%
ASE Index	2,661.4	1,786.5	49.0%

Net profit after taxes & minorities impacted negatively by the increased financing costs. However, the €16m positive one-off tax items which were booked in 2008, distort comparisons on a year-to-year basis. Improved Q3 performance eased the ytd rate of decline

Group Net Profit after Tax – Nine Months 2009



Net profit after taxes and minorities dropped due to a) organic EBITDA decline, partially offset by acquisitions (incl. minorities in Serbia) and b) the positive one-off tax items booked in 2008

Foreign Exchange Rates– Nine Months 2009

	Actual	Actual	Variance
BALANCE SHEET	30/9/2009	31/12/2008	30/9/09 vs 31/12/08
€1 = USD	1.46	1.39	-5%
€1 = EGP	8.06	7.68	-5%
1USD=EGP	5.50	5.52	0%
€1 = RSD	93.01	88.60	-5%
€1 = TRY	2.17	2.15	-1%

P&L	Ave 9M 09	Ave 9M 08	Ave 9M 09 vs 9M 08
€1 = USD	1.37	1.53	10%
€1 = EGP	7.64	8.26	7%
1USD=EGP	5.58	5.42	-3%
€1 = RSD	93.93	80.01	-17%
€1 = TRY	2.15	1.87	-15%

P&L	Ave Q3 09	Ave Q3 08	Ave Q3 09 vs Q3 08
€1 = USD	1.44	1.49	4%
€1 = EGP	7.93	8.00	1%
1USD=EGP	5.53	5.38	-3%
€1 = RSD	93.09	76.68	-21%
€1 = TRY	2.14	1.79	-19%

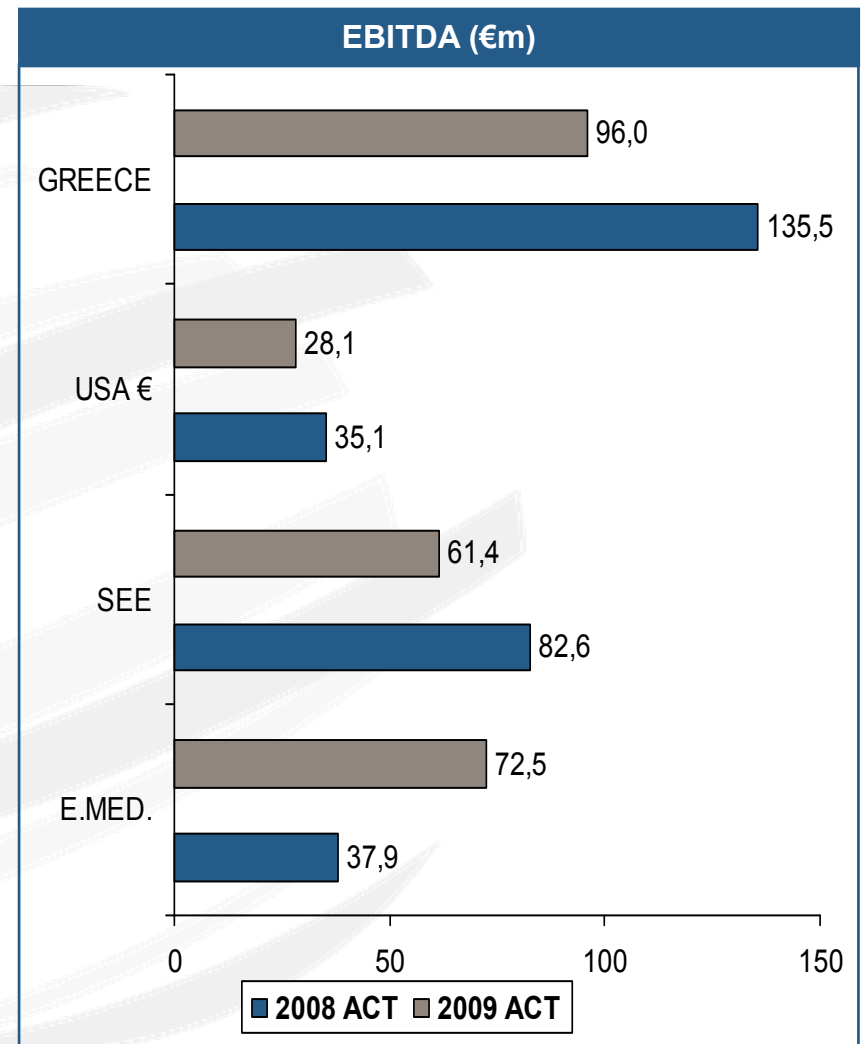
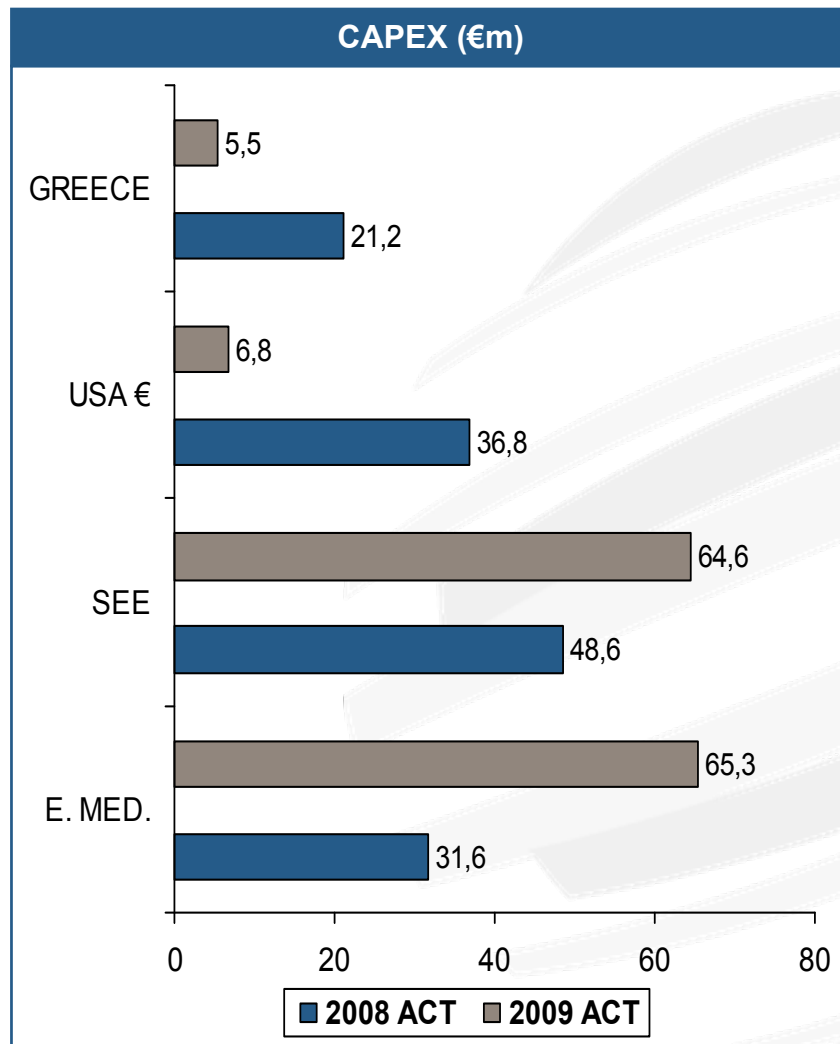
Bulgarian Leva fixed at €1 = BGN 1,956

No change in €/MKD exchange rates

A negative variance represents a devaluation of the base currency vs. the Euro

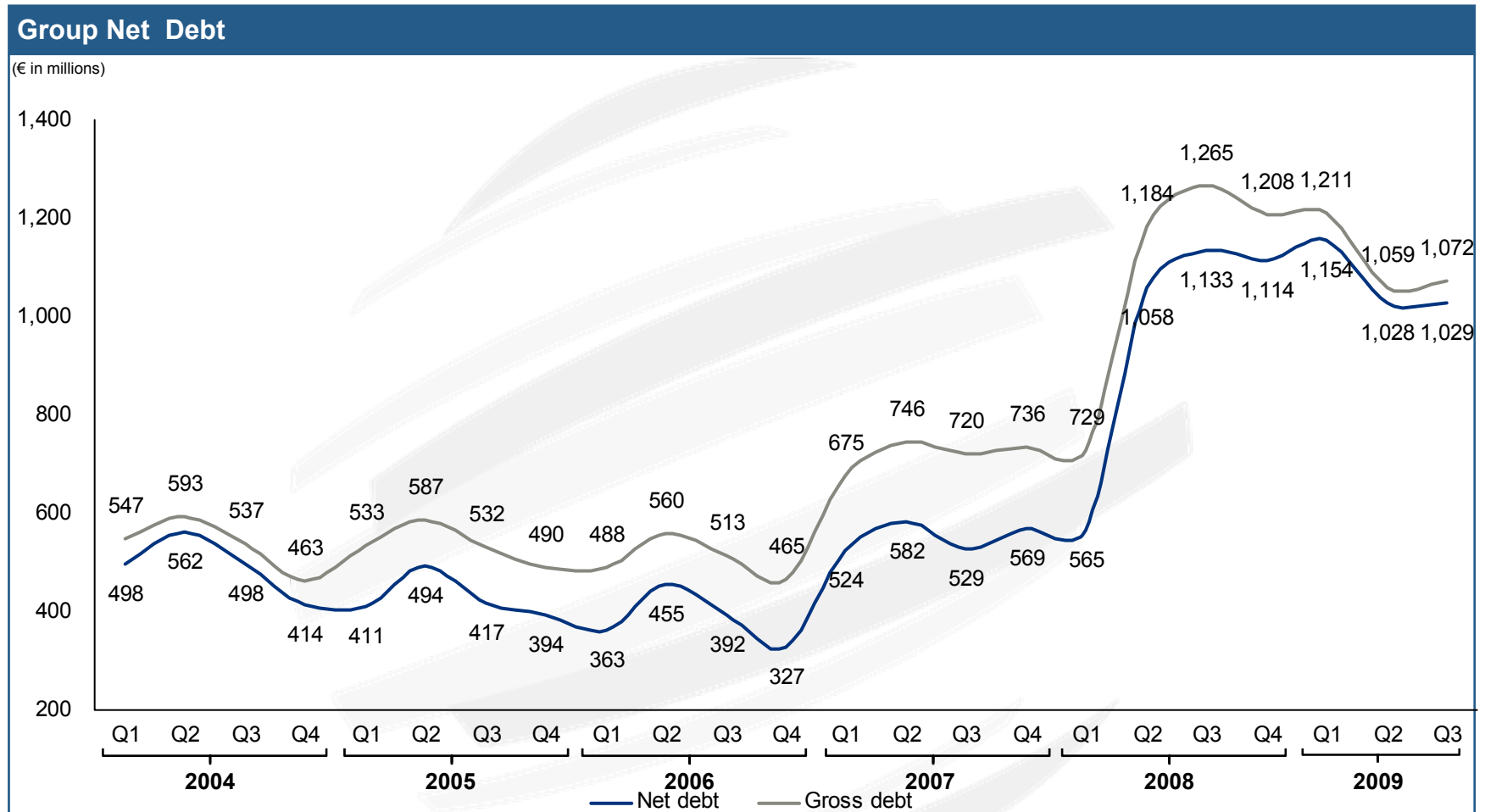
P&L impacted by the strengthening of the \$ and EGP vs. the €

Consolidated CAPEX & EBITDA by Region – Nine months 2009



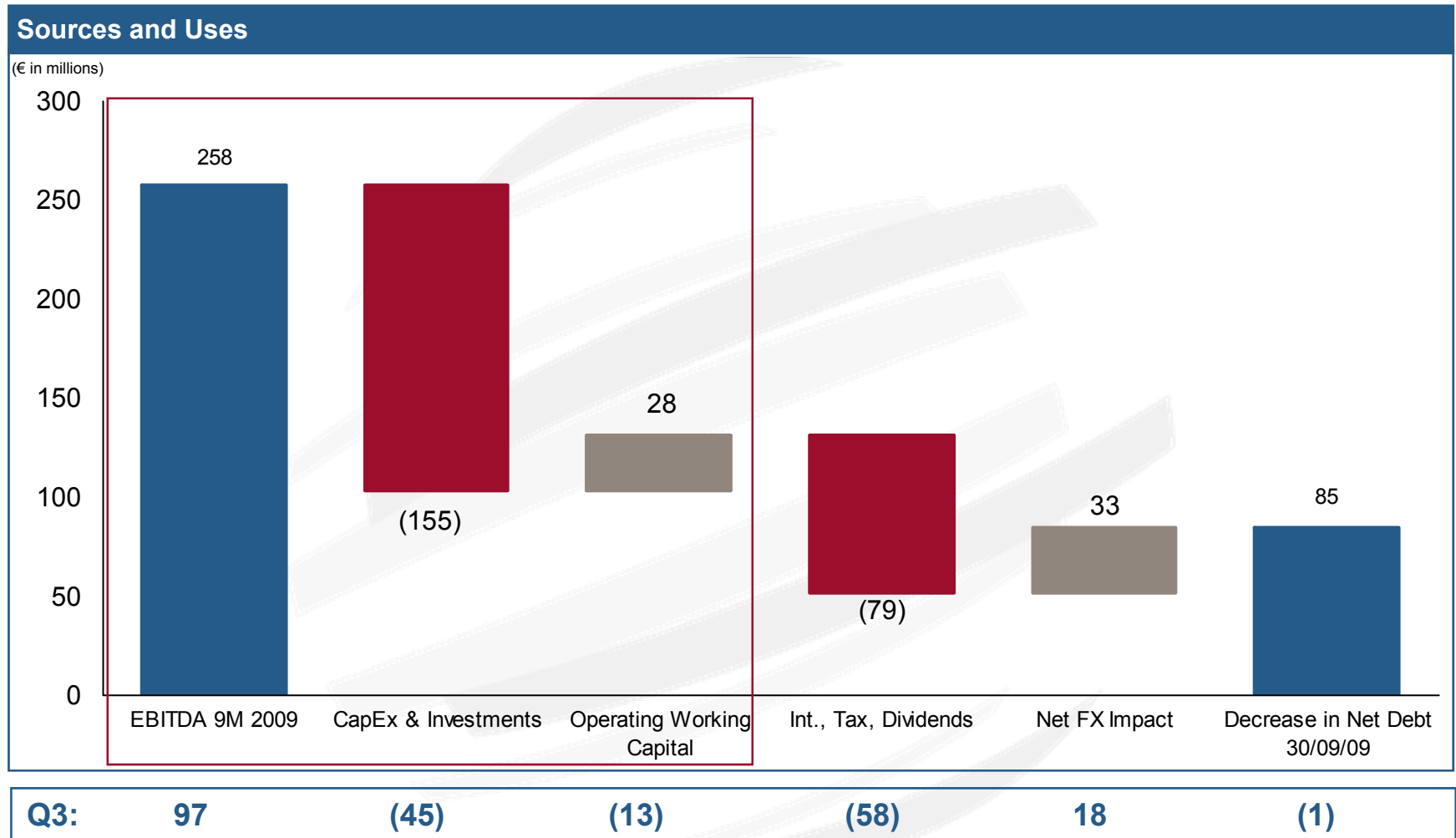
Continued CAPEX program relating to business expansion, mainly Beni Suef and Albania

Debt as of 30.09.2009



Gross Debt decrease by €136m since end of 2008, mainly due to positive free cash flow and cash utilization

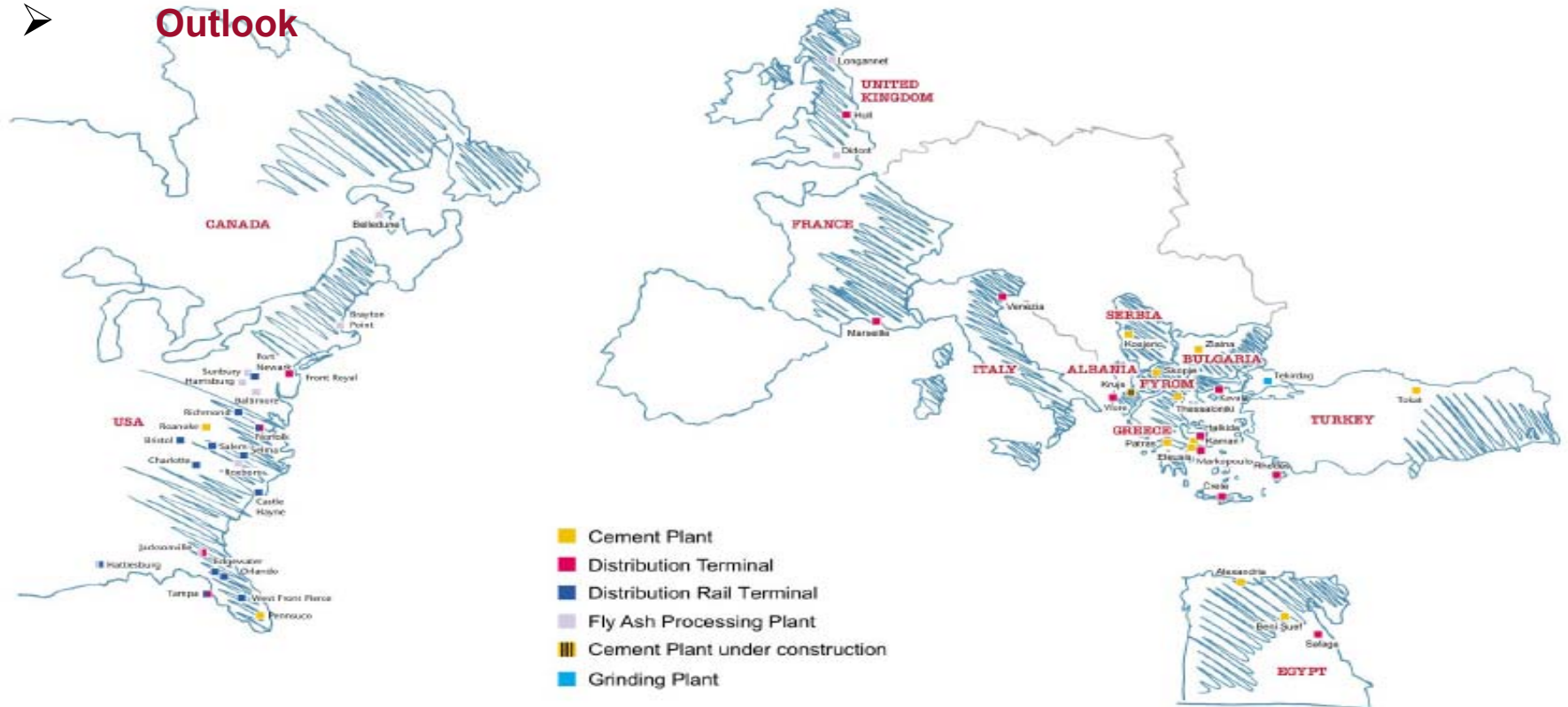
Sources and Uses of Cash – Nine Months 2009



Operating Free Cash Flow ⁽¹⁾ was positive €131m due to improving operating working capital and despite the front loaded capex schedule for the two big projects

Agenda

- Performance Highlights
- Market Overviews
- Group Financial Results
- **Outlook**



2009 Outlook

- **Market trends not expected to change materially in the balance of the year**
- **Demand in Greece will keep declining**
- **US remains challenging; PCA revised 2009 forecast downwards to -27%**
- **In SEE, decline of demand is expected to continue**
- **Market growth in Egypt is sustained throughout the year**
- **Ramp-up production in the new line in Egypt; progress of new plant in Albania**
- **Prices move broadly stable**
- **Maintain focus on cost cutting and positive free cash flow**
- **Lower fuel costs start improving profitability as of Q3 2009**